

PARTICIPATING MINNESOTA SERVICE COOPERATIVES
2075 Lookout Drive ~ North Mankato, MN 56003

To: Health Insurance Services Providers

From: Service Cooperative, Executive Directors

Reason: RFP for Service Cooperatives CCOGA Health Insurance Services Pool

Included with this letter is the Request For Proposal (RFP) for the CCOGA Health Insurance Services Pools, operated by the following Minnesota Service Cooperatives and their respective renewal dates.

- Lakes Country Service Cooperative (LCSC) Jan 1, 2010
- Northeast Service Cooperative (NESC) Jan 1, 2010
- Northwest Service Cooperative (NWSC) Jan 1, 2010
- Resource Training and Solutions (RESOURCE) Jan 1, 2010
- South Central Service Cooperative (SCSC) Jan 1, 2010
- Southeast Service Cooperative (SESC) Jan 1, 2010
- Southwest/ West Central Service Cooperative (SWWCSC) Jan 1, 2010

If you determine that additional information is needed (such as expanded plan design information or additional high case claims information) or need a clarification of any part of this RFP, please e-mail your detailed request to Larry IntVeld at SC-RFP@comcast.net.

As you will discover within this document, our current health insurance plans are self insured through the minimum premium arrangement. We request your proposal on that arrangement, but also request a proposal on a fully insured program. All proposals must be specific for each Service Cooperative, based on their experience and plan designs. Bundled or unbundled proposals are welcome. Proposals for one or more SC may be submitted as well as a proposal that includes individual proposals for each SC. Certain components such as "stop loss", "administrative services", "VEBA Administration", "Wellness initiatives", "Fitness discounts", "125 plan administration", "Medicare Plans", "disease management" and "pharmacy benefit plan" must be priced identically for all Cooperatives. We are also asking for stand alone quotes on the above carve out components. All proposals, whether comprehensive or carve out will be considered.

Thank you for your consideration of this RFP. Letters of intent to propose are due at the above address by May 18, 2009. This letter of intent should be on the proposer's business stationary, including contact information (business name, contact person's name, address, e-mail, phone and fax) and the services and RFP components the Proposer intends to quote. Proposal responses to the RFP are due at the above address not later than 4:00 p.m. on June 11, 2009.